# FASHION BEAUTY MONITOR

## FIND INFLUENCERS

## **GET COMMUNICATING**

Fashion and Beauty Monitor is the leading influencer marketing and PR solutions provider for the fashion, beauty and lifestyle industries.

We are the go-to digital resource for businesses who need to maximise exposure, highlight opportunities, identify influencers and engage their target audience in a competitive, evolving market.



# New to Fashion and Beauty Monitor:



Audience Demographics



Psychographic Data



Social Media Engagement Metrics (coming soon)



Endorsement Rate Indicators (coming soon)



Influencer Equity Index (coming soon)



Online Classroom



1

#### **IDENTIFY INFLUENCERS:**

Find and connect with thousands of digital influencers that speak authentically to your audience

4

## **PLAN CAMPAIGNS:**

Using our industry events calendar find the optimum timing for your own events and plan content coverage

2

# BUILD RELATIONSHIPS THAT MATTER:

Maximise media outreach with access to 37,000 UK, US and international journalist profiles

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## **DELIVER RESULTS:**

Boost your digital marketing and PR skills through our new Online Classrooms. A flexible and effective way of learning. 3

## **MANAGE CONTACTS:**

Create, share and export lists of powerful professionals.
Save time pinning contacts and notes directly to your planner

6

## **STAY ON THE PULSE:**

Keep up to date with the latest industry news, moves and developments

# DID YOU KNOW?

92%

...of consumers trust influencer recommendations more than any other forms of advertising. £9.37

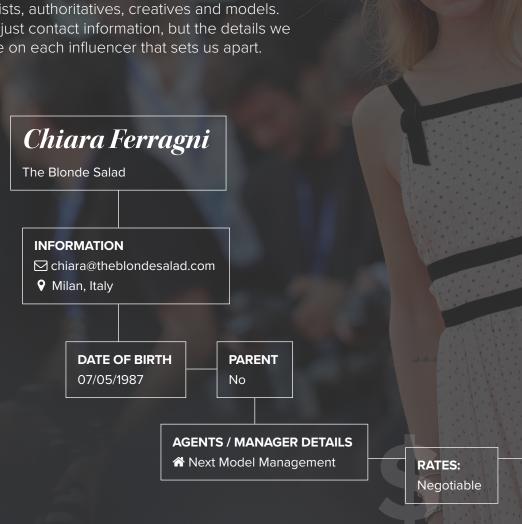
...delivered for every £1 spent on influencer marketing.

73%

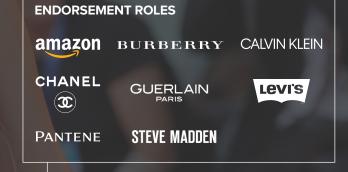
...of fashion and beauty brands find identifying the right influencers their greatest challenge.

## FIND INFLUENCERS

We're home to the world's most prominent fashion and beauty influencers including social stars, journalists, authoritatives, creatives and models. It's not just contact information, but the details we provide on each influencer that sets us apart.







Work with Chiara on the right channels

Social Media statistics for:







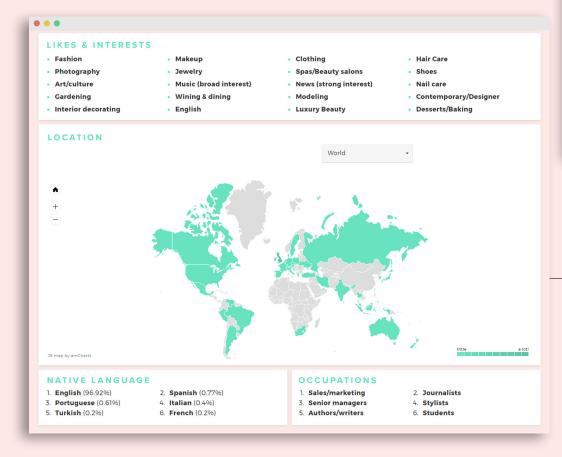


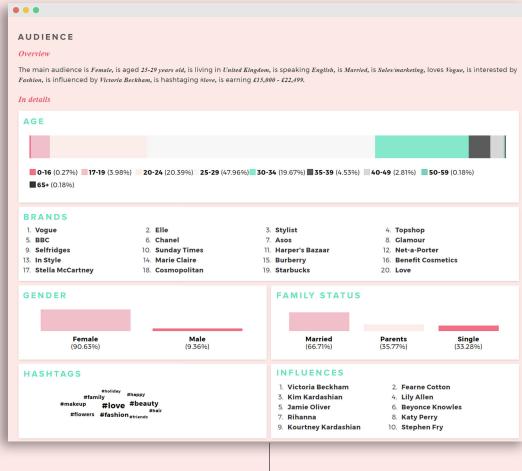
**GIFTING POLICY:** 

Yes – all brands

## TAILOR YOUR APPROACH

New to Fashion and Beauty Monitor, Audience Insights helps you decide on the right influencer to work with by providing a deep dive into their followers so you can analyse, target and engage only the most relevant audience for your brand.





## **GET COMMUNICATING**

Fashion and Beauty Monitor lets efficiently and effectively build and manage the ultimate contact lists with access to the world's most comprehensive source of journalists, outlets and influencers within the fashion, beauty, luxury and lifestyle sectors



## FINDING THE ONE

Save time using our advanced filters tools to narrow down our database of over 60,000 industry professionals. Refine your search by sector, location, job title and more...



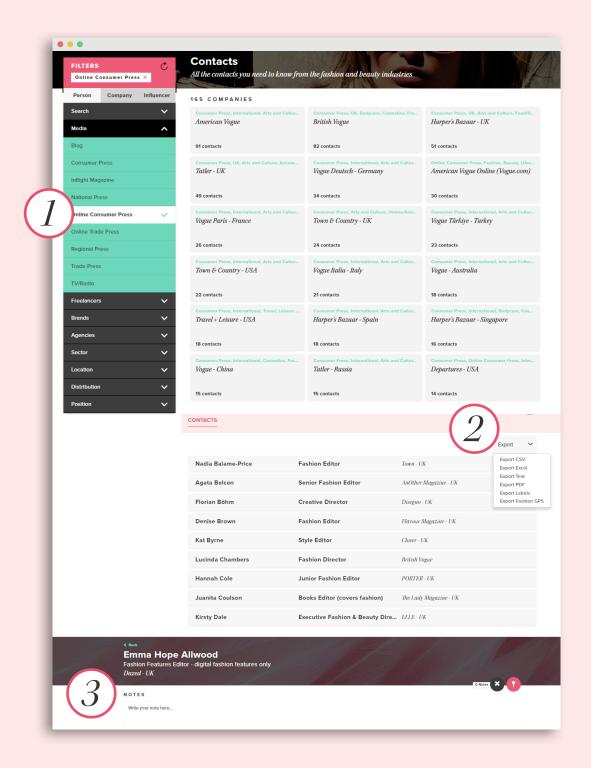
### MANAGE YOUR RELATIONSHIPS

Maximise outreach using our pin tool to save contacts into your 'live updated' planner. Create, share and export your desired lists of powerful professionals.



## **EFFECTIVE PLANNING**

Never miss an opportunity with the ability to save notes on any profile. Quickly and easily share notes and planners with your team or organisation



## PR SOLUTIONS

We know what it takes to truly be a leader within the fashion and beauty industries and it all starts with keeping your finger on the pulse.



#### **COUNTLESS OPPORTUNITIES**

Use our comprehensive UK, US and international events calendar to identify partnership and collaboration opportunities, plan content coverage and find the optimum timing for your own events



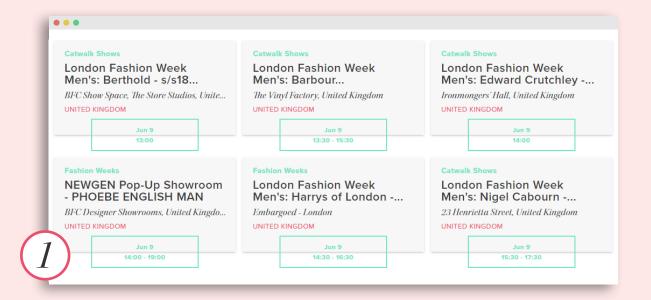
#### **OPTIMUM TIMING**

Avoid event clashes and track competitor activity with alerts delivered direct into your inbox.



#### EFFECTIVE INFLUENCER OUTREACH

Our Brand Call Out section allows brands and agencies to source and collaborate with the best talent for their campaigns





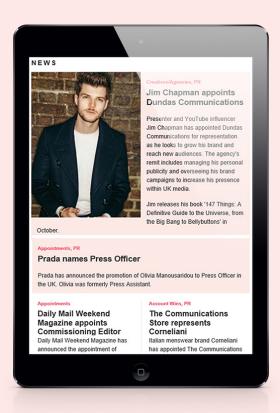


## STAY IN THE KNOW

Fashion and Beauty Monitor's News and Insights is the go-to for fashion and beauty PR, marketing and media professionals who want to stay ahead of the industry.

All the moves and changes, launches, wins and promotions and are rounded up on the website and delivered to your inbox daily.

Moreover, a knowledge bank of white papers, webinars, case studies, guides, blog posts and newsletters are at hand to help users stay tuned to the hottest topics shaping the industry.





# STAY AHEAD WITH ONLINE CLASSROOMS

Fashion and Beauty Monitor's brand new Online Classroom is a selection of 10 video modules on Influencer Marketing and Digital PR.

This Classroom features a selection of up-to-the-minute video modules and live, interactive Q&A sessions with our dedicated, expert trainer, Michelle Goodall. What's more, every user will receive a certificate on completion, 15 hours of CPD accreditation and a LinkedIn badge.

# Key benefits:



# INSIGHT AND ADVICE FROM AN EXPERT PRACTITIONER

Take advantage of new marketing and PR channels and the opportunities they present.



#### **ACQUIRE NEW SKILLS**

Develop core skills when you or your team need to get up to speed quickly.



## ANYWHERE, ANYTIME

The Online Classroom is mobile and tablet responsive.



# TEST AND BENCHMARK KNOWLEDGE

Measure your knowledge and be reassured that all team members have achieved required standards.



#### **RETAIN TALENT**

Invest in professional development opportunities on new, up and coming topics.



## CPD ACCREDITATION

15 hours of CPD accreditation by the CPD Standards Office.

## YOU'RE IN GOOD COMPANY

"Fashion Monitor has become an invaluable tool to the team, and an absolute pleasure to work with. We have found the product to be unrivalled not only in their comprehensive data but in their ongoing support and added extras.... Always with their finger firmly on the fashion and beauty pulse, I would recommend Fashion Monitor to anyone in the industry."

"For many years, Fashion Monitor has been our trusty source of up-to-the minute industry insight, happening events and accurate data and contacts. It is a reliable service with an efficient and meticulous team behind the scenes."

**BENEFIT COSMETICS** 

STARWORKS GROUP

Relied upon by the world's biggest marketing, PR and media businesses:

Arcadia

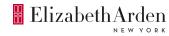
























ZARA

