



KALINKO

HANDMADE IN BURMA  
EST 2016

Trade

for spaces with soul

WWW.KALINKO.COM  
@KALINKOHOME

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## our story

I moved to Yangon with my husband in 2015. We went on a whim, looking for adventure, thinking we'd stay for a year or two. It got under our skin and we ended up living there for seven years. We're now back in the UK with our growing family, but my first baby – Kalinko – takes me back to Burma, my Burmese family and the Kalinko team every few months. It's my other home; my home from home.

The concept of home is at the heart of Kalinko: how it makes you feel, what it means to you, and the people and stories that pass through it. We make things for your home which mean something.

These things are special. They're imperfect. They have character. They're like exotic people from a faraway land and, at the same time, like old friends who have always been there.

Each piece is handmade by our makers in Burma. They can take days, or even weeks to finish; you can't make long-lasting, beautiful homeware in a hurry. We use local, sustainable materials where possible, and techniques honed over generations which stand the test of time.

Our main motivation is to help the craft families we work with be best placed to prosper as the country develops. We aim to support as many communities of crafters as possible, helping them build sustainable businesses and preserving their talents for the future.

This will take time, but we aren't in a rush. We're in it for the long run. So are our products. They're designed to be timeless, and to be part of your home for generations.

*Jophie*  
x x x

# sustainability

## sustainable livelihoods

Kalinko's makers are small groups working on a cottage-industry scale. This enables them to run their families and homes alongside their work. Our main motivation is to ensure that they are best placed, socially and economically, to prosper as the country develops. We work closely with them to raise the quality of their products to meet the demands of the high-end international market. We provide them with tools and materials where required and pay upfront for 50% of every order. We pay above market rate and never, ever squeeze our suppliers on price. Our mission is to place more orders with more people. In doing so, we aim to help our makers build sustainable businesses and to preserve their craft for future generations.

## sustainable quality

Our makers work with techniques honed over generations which have been proven to stand the test of time. For example, working rattan by hand enables a maker to pull the vine as tight as possible without breaking it, a nuance which cannot be gauged by a machine. We use slow, steady techniques which result in strong, long-lasting products.

## sustainable style

Kalinko products are designed to be timeless. They sit comfortably both in a contemporary space or a period building. They will last and can be passed down through generations. We encourage people to buy once and buy well.

## sustainable materials

We work as far as we can with natural materials grown locally in Burma. Rattan grows voraciously in the northern rainforests, regrows rapidly once harvested and is totally biodegradable. We use local hardwoods and reclaimed wood where possible and our glass is all recycled from old bottles. Our marble products are made in a town called Marble, just metres from the mountain it comes from, and are usually made from smaller unused pieces from the wider marble trade. The brass work is intrinsically sustainable, being made of recycled metal scrap, and our cotton is local or imported by road from neighbouring India in instances where the quality needs to be higher than what we have available in the country.

## sustainable processes

We ship by ocean freight rather than air, our packaging is totally biodegradable and recyclable, and we minimise excess as far as possible in all parts of the business.



## kitchen & dining

ZOMI HIGH BALLS | SET OF 4  
 HANDBLOWN RECYCLED GLASS  
 7 X 7 X 13.5 CM  
 CLEAR - GS0102CL  
 DARK BLUE - GS0102DB  
 AMBER - GS0102OR  
 GREEN - GS0102GR  
 £52



ZOMI TUMBLERS | SET OF 4  
 HANDBLOWN RECYCLED GLASS  
 8 X 8 X 10.5 CM  
 CLEAR - GS0101CL  
 DARK BLUE - GS0101DB  
 AMBER - GS0101OR  
 GREEN - GS0101GR  
 £52



ZOMI JUG | MEDIUM  
 HANDBLOWN RECYCLED GLASS  
 12 X 14 X 16 CM  
 CLEAR - GS0302CL  
 £36



ZOMI JUG | TINY  
 HANDBLOWN RECYCLED GLASS  
 6 X 8 X 7 CM  
 CLEAR - GS0302CL  
 £16



# kitchen & dining



KAYA PLACEMATS | SET OF 4  
BAMBOO AND COTTON  
36 X 30 CM  
CRIMSON - PM0302CR  
INDIGO - PM0302IN  
MAROON - PM0302MA  
PEA - PM0302PE  
TEAL - PM0302TE  
£38



KAYA PLACEMATS | SET OF 4  
BAMBOO AND COTTON  
36 X 30 CM  
CRIMSON - PM0302CR  
INDIGO - PM0302IN  
MAROON - PM0302MA  
PEA - PM0302PE  
TEAL - PM0302TE  
£38



LATHA PLACEMATS | SET OF 4  
RATTAN  
27 X 27 X 1 CM  
BROWN - PM0101BR  
WHITE - PM0101WH  
DARK BLUE - PM0101DB  
DARK GREEN - PM0101DG  
£68



LATHA TABLE MAT  
RATTAN  
30 X 30 X 1 CM  
BROWN - TM0101BR  
WHITE - TM0101WH  
DARK BLUE - TM0101DB  
DARK GREEN - TM0101DG  
£23



LATHA COASTERS | SET OF 6  
RATTAN  
8 X 8 X 10 CM  
BROWN - RC0201BR  
WHITE - RC0201WH  
DARK BLUE - RC0201DB  
DARK GREEN - RC0201DG  
£36



INYA BOWL | LARGE  
RATTAN  
42 X 42 X 9 CM  
BROWN - BL0101BR  
WHITE - BL0102WH  
DARK BLUE - BL0101DB  
DARK GREEN - BL0101DG  
£58



KUKI CHOPPING BOARD  
ACACIA WOOD  
35 X 50 X 2 CM  
BB0101BR  
£42



KUKI SALAD BOWL  
ACACIA WOOD  
30 X 30 X 8 CM  
BL0301BR  
£75



INYA BOWL | SMALL  
RATTAN  
30 X 30 X 6 CM  
BROWN - BL0102BR  
WHITE - BL0102WH  
DARK BLUE - BL0102DB  
DARK GREEN - BL0102DG  
£48



IRRAWADDY CANDLE STICKS  
HAMMERED BRASS  
SMALL - £36 (CL0201BR) - 21 CM  
MEDIUM - £42 (CL0202BR) - 30 CM  
TALL - £48 (CL0203BR) - 40 CM



IRRAWADDY JUG  
HAMMERED BRASS  
17 X 17 X 20.5 CM  
JU0101BR  
£68



MANDALAY PINCH POTS  
SOLID MARBLE WITH  
WOODEN SPOONS  
7 X 7 X 5 CM  
MB0101WH  
£35



MANDALAY STORAGE JARS  
SOLID MARBLE WITH  
WOODEN LID  
12 X 12 X 15 CM  
MB0102WH  
£50



MANDALAY UTENSIL POT  
SOLID MARBLE  
14.5 X 14.5 X 16.5 CM  
MB0106WH  
£60

# bathroom

TINSA LAUNDRY BIN  
ROUND | BROWN  
RATTAN WITH COTTON LINER  
40 X 40 X 45 CM  
LB0303BR  
£190



TINSA LAUNDRY BIN  
SQUARE | BROWN  
RATTAN WITH COTTON LINER  
40 X 32 X 56 CM  
LB0302BR  
£200



TINSA LAUNDRY BIN  
ROUND | NATURAL  
RATTAN WITH COTTON LINER  
40 X 40 X 45 CM  
LB0303NA  
£190



TINSA LAUNDRY BIN  
SQUARE | NATURAL  
RATTAN WITH COTTON LINER  
40 X 32 X 56 CM  
LB0302NA  
£200



TINSA LAUNDRY BIN  
ROUND | WHITE  
RATTAN WITH COTTON LINER  
40 X 40 X 45 CM  
LB0303WH  
£190



TINSA LAUNDRY BIN  
SQUARE | WHITE  
RATTAN WITH COTTON LINER  
40 X 32 X 56 CM  
LB0302WH  
£200



ZOMI SOAP DISH  
RECYCLED GLASS  
13 X 9 X 3 CM  
SD0101LB  
£22



ZOMI TOOTHBRUSH  
RECYCLED GLASS  
7 X 7 X 10 CM  
TG0101LB  
£14



# bathroom

HEHO TISSUE BOX  
BROWN | SQUARE  
RATTAN  
15 X 15 X 15 CM  
TB0101BR  
£25



HEHO TISSUE BOX  
BROWN | RECTANGULAR  
RATTAN  
25 X 14 X 9 CM  
TB0102BR  
£32



HEHO TISSUE BOX  
NATURAL | SQUARE  
RATTAN  
15 X 15 X 15 CM  
TB0101HO  
£25



HEHO TISSUE BOX  
NATURAL | RECTANGULAR  
RATTAN  
25 X 14 X 9 CM  
TB0102HO  
£32



HEHO TISSUE BOX  
WHITE | SQUARE  
RATTAN  
15 X 15 X 15 CM  
TB0101WH  
£25



HEHO TISSUE BOX  
WHITE | RECTANGULAR  
RATTAN  
25 X 14 X 9 CM  
TB0102WH  
£32



MANDALAY SOAP DISPENSER  
SOLID MARBLE EXTERIOR  
REFILLABLE SOAP DISPENSER  
WITH METAL PUMP INSIDE  
8.5 X 8.5 X 19.5 CM  
MB0107WH  
£48



MANDALAY TOOTHBRUSH  
CUP  
SOLID MARBLE  
8.5 X 8.5 X 13 CM  
MB0108WH  
£42



STRAND BATHROOM  
BIN | BROWN  
RATTAN WITH  
REMOVABLE PLASTIC LINER  
20 X 20 X 24 CM  
WP0601BR  
£75



STRAND BATHROOM  
BIN | NATURAL  
RATTAN WITH  
REMOVABLE PLASTIC LINER  
20 X 20 X 24 CM  
WP0601HO  
£75



STRAND BATHROOM  
BIN | WHITE  
RATTAN WITH  
REMOVABLE PLASTIC LINER  
20 X 20 X 24 CM  
WP0601WH  
£75



SAVOY BATHROOM  
BASKET | BROWN  
RATTAN  
32 X 17 X 13 CM  
TH0101BR  
£38



SAVOY BATHROOM  
BASKET | NATURAL  
RATTAN  
32 X 17 X 13 CM  
TH0101HO  
£38



SAVOY BATHROOM  
BASKET | WHITE  
RATTAN  
32 X 17 X 13 CM  
TH0101WH  
£38



MANDALAY SOAP DISH  
SOLID MARBLE  
15 X 10 X 3 CM  
MB0106WH  
£26



# accessories

DAWEI WASTE PAPER  
BASKET | BROWN  
RATTAN  
30 X 30 X 32 CM  
WP0801BR  
£65



RANGOON WASTE  
PAPER BASKET | BROWN  
RATTAN  
20 X 20 X 22 CM  
WP0501BR  
£43



DAWEI WASTE PAPER  
BASKET | WHITE  
RATTAN  
30 X 30 X 32 CM  
WP0801WH  
£65



RANGOON WASTE  
PAPER BASKET | WHITE  
RATTAN  
20 X 20 X 22 CM  
WP0501WH  
£43



INLE TRAY | BROWN  
RATTAN  
40 X 40 X 5 CM  
TR0301BR  
£65



INLE TRAY | DARK BLUE  
RATTAN  
40 X 40 X 5 CM  
TR0301DB  
£65



INLE TRAY | WHITE  
RATTAN  
40 X 40 X 5 CM  
TR0301WH  
£65



INLE TRAY | DARK GREEN  
RATTAN  
40 X 40 X 5 CM  
TR0301DG  
£65





# accessories

PEGU TRAY | BROWN  
RATTAN  
55 X 40 X 7 CM  
TR0401BR  
£90



IRRAWADDY BOWL  
HAMMERED BRASS  
21 X 21 X 12 CM  
BL0401BR  
£50



PEGU TRAY | WHITE  
RATTAN  
55 X 40 X 7 CM  
TR0401WH  
£90



IRRAWADDY CANDLE BOWL  
HAMMERED BRASS  
WITH SOY WAX  
13.5 X 13.5 X 9 CM  
CL0101BR  
£60



STRAND ICE BUCKET  
BROWN  
RATTAN WITH INSULATED LINER  
20 X 20 X 25 CM  
IB0101BR  
£72



STRAND ICE BUCKET  
WHITE  
RATTAN WITH INSULATED LINER  
20 X 20 X 25 CM  
IB0101WH  
£72



STRAND ICE BUCKET  
DARK BLUE  
RATTAN WITH INSULATED LINER  
20 X 20 X 25 CM  
IB0101DB  
£72



STRAND ICE BUCKET  
DARK GREEN  
RATTAN WITH INSULATED LINER  
20 X 20 X 25 CM  
IB0101DG  
£72



ZOMI CARAFE & GLASS  
HANDBLOWN  
RECYCLED GLASS  
13 X 13 X 20 CM  
GS0501CL  
£42



INYA UMBRELLA STAND  
RATTAN WITH TIN LINER  
25 X 25 X 70 CM  
UM0101BR  
£135



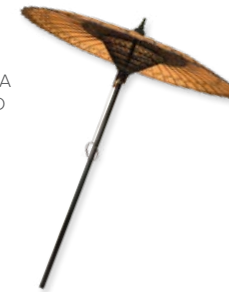
JUJU DOOR STOP | DARK BLUE  
HANDWOVEN COTTON  
FILLED WITH GRAVEL  
14 X 14 X 20 CM  
DS0104BL  
£34



JUJU DOOR STOP | RED  
HANDWOVEN COTTON  
FILLED WITH GRAVEL  
14 X 14 X 20 CM  
DS0104RE  
£34



PATHEIN GARDEN UMBRELLA  
COTTON, BAMBOO & WOOD  
180 X 180 X 225 CM  
GU0101OR  
£295



## planters & vases

KANBUALU PLANTERS  
3 SIZES | 4 COLOURS  
RATTAN WITH TIN LINER  
BROWN - BR  
GREY - GY  
DARK BLUE - DB  
DARK GREEN - DG



SMALL 18 X 18 X 15 CM  
FP0301 -- £30



MEDIUM 22 X 22 X 18 CM  
FP0302 -- £38



LARGE 27 X 27 X 22 CM  
FP0303 -- £44

RANGOON PLANTERS  
3 SIZES | 2 COLOURS  
RATTAN WITH TIN LINER  
BROWN - BR  
GREY - GY



SMALL 20 X 20 X 18 CM  
FP0501 -- £38



MEDIUM 25 X 25 X 20 CM  
FP0502 -- £55



LARGE 30 X 30 X 25 CM  
FP0503 -- £70

TEDIM PLANTER STAND  
RATTAN  
43 X 43 X 57 CM  
FP0801NA  
£96



KETHI OVAL  
PLANTER RATTAN  
WITH TIN LINER  
54 X 14 X 14 CM  
FP0601BR  
£90



ZOMI VASES  
HANDBLOWN  
RECYCLED GLASS  
2 SIZES | 3 COLOURS

LARGE 13 X 13 X 28 CM  
VS0102CL £44  
SMALL 10 X 10 X 22 CM  
VS0101CL £34



LARGE 13 X 13 X 28 CM  
VS0102DB £44  
SMALL 10 X 10 X 22 CM  
VS0101DB £34



LARGE 13 X 13 X 28 CM  
VS0102OR £44  
SMALL 10 X 10 X 22 CM  
VS0101OR £34

# lighting

ASHO PENDANT  
LAMP SHADE | SMALL  
RATTAN  
36 X 36 X 27 CM  
LS0101HO  
£90



ASHO PENDANT  
LAMP SHADE | LARGE  
RATTAN  
50 X 50 X 33 CM  
LS0102HO  
£150



ASHO EMPIRE  
LAMP SHADE | RATTAN  
47 X 47 X 52 CM  
LS0201HO  
£80



MIZO TABLE LAMP  
PYINKADO WOOD  
14 X 14 X 43 CM  
LM0101O1  
£195



IRRAWADDY TABLE LAMP  
HAMMERED BRASS  
22 X 22 X 35 CM  
LM0401O1  
£270



PAGODA TABLE LAMP  
RATTAN  
47 X 47 X 52 CM  
LM0201O1  
£140



ZOMI TABLE LAMP  
HANDBLOWN  
RECYCLED GLASS  
18 X 18 X 37 CM  
LM0301O1  
£110





## soft furnishings

AMAYA RIBBED CUSHION  
RECTANGULAR  
HANDWOVEN COTTON  
35 X 60 CM  
CU8703DB  
£75



AMAYA RIBBED CUSHION  
SQUARE  
HANDWOVEN COTTON  
50 X 50 CM  
CU9102BL  
£70



KATHA CUSHION  
BLUE  
HANDWOVEN COTTON  
45 X 45 CM  
CU8101BL  
£74



KATHA CUSHION  
NAVY  
HANDWOVEN COTTON  
45 X 45 CM  
CU0201IN  
£74



KATHA CUSHION  
GREEN  
HANDWOVEN COTTON  
45 X 45 CM  
CU8101TE  
£74



KIDS NAGA BEANBAG  
HANDWOVEN  
& EMBROIDERED COTTON  
88 X 80 X 80 CM  
BG0101MX  
£110



LOTUS BEDSPREAD  
GREY-BLUE  
HANDWOVEN COTTON  
240 X 240 CM  
BK0301GY  
£280



LOTUS BEDSPREAD  
PINK  
HANDWOVEN COTTON  
240 X 240 CM  
BK0301PI  
£280



# furniture

RANGOON CHAIR  
RECLAIMED TEAK  
& RATTAN CANE  
72 X 72 X 78 CM  
CH050101  
£575



KATHA SIDE TABLE  
RATTAN  
48 X 30 X 63 CM  
ST0101BR  
£225



SAVOY BUTLER'S TRAY  
BROWN | RATTAN  
WITH WOODEN STAND  
65 X 40 X 75 CM  
TR0101BR  
£190



SAVOY BUTLER'S TRAY  
WHITE | RATTAN  
WITH WOODEN STAND  
65 X 40 X 75 CM  
TR0101WH  
£190



THEDA LUGGAGE RACK  
BURMESE IRONWOOD  
66 X 40 X 51 CM  
LR0101BR  
£180



KWAY RATTAN  
PET BED | RATTAN  
60 X 60 X 25 CM  
PB0102BR  
£320



KALAYA BAMBOO STOOL  
SMALL | BAMBOO WITH  
COW HIDE SEAT  
32 X 32 X 24 CM  
SL0101BR  
£60



KALAYA BAMBOO STOOL  
LARGE | BAMBOO WITH  
COW HIDE SEAT  
32 X 32 X 52 CM  
SL0102BR  
£80



# bespoke

Looking for something specific? A tray to fit on a particular console table? A colourway you don't see in our catalogue? Something we already make but on a larger or smaller scale?

Let us know!

We love bespoke projects and have made lots of things to order for our clients. We've made giant planters for hotel lounges, lampshades to specific colours and shapes, bins with slightly different weaves and outdoor furniture.

We can make almost anything you can think of in rattan. In terms of textiles, we do fabric for upholstery, soft furnishings and drapery, weaving to order in a wide range of patterns and colours in either natural cotton, or sustainably sourced synthetic yarns. They are available in two sizes: 50 x 100 cm and 50 x 200 cm. All fabrics are woven by our Burmese weavers on backstrap looms.

We do have a minimum order threshold of £1000 for bespoke projects, and lead-times can be up to 6 months depending on the project.

Get in touch at [trade@kalinko.com](mailto:trade@kalinko.com) and let us know what you need.



## completed projects

ARTIST RESIDENCE HOTELS, UK

AWEI PILA, BURMA

BURGESS YACHTS

GLENEAGLES, PERTHSHIRE

HOTEL VILÒN, ROME

INHABIT HOTELS, LONDON

SOHO HOUSE, PRIVATE RESIDENCES

SOHO HOUSE HOTELS, VARIOUS

SPIRIT YACHTS

ST PANCRAS HOTELS, LONDON

THE BERKELEY, LONDON

THE HOXTON, LONDON

TRESCO ESTATE, CORNWALL

WATERGATE BAY, CORNWALL

ZANNIER HOTELS, BELGIUM

AMONGST OTHERS

## interior design clients

BEATA HEUMAN

CHARLOTTE CROSLAND

GUY GOODFELLOW

HUGH LESLIE

JOANNA WOOD

JOHN MCCALL

KATE GUINNESS

MADDUX CREATIVE

MELISSA WYNDHAM

NICOLA HARDING

PENNY MORRISON

ROSE UNIACKE

SALVESEN GRAHAM

SIMS HILDITCH

SIBYL COLEFAX & JOHN FOWLER

STUDIO ASHBY

STUDIO DUGGAN

STUDIO PEAKE

SUSIE ATKINSON

THURSTAN DESIGN

TODHUNTER EARLE

TURNER POCOCK

VEERE GRENNEY

AND MANY MORE

## pricing & shipping

All prices listed in this brochure are full retail price, and are correct as of August 2022. Our discounts are tiered, based on spend, as follows:

- 10% discount for accounts that value under £500
- 15% discount for accounts that value or exceed £500
- 20% discount for accounts that value or exceed £1000
- 25% discount for accounts that value or exceed £5000

If you are a UK customer, our quotation will include import and delivery to you.

If you are a non-UK customer, our quotation will be exclusive of shipping, customs, or duty charges. We can help arrange shipping on request, but cannot estimate customs and duty charges for you.

Please note that most orders will ship to you from the UK. Large orders can ship direct from Burma if this seems the most sensible option.

## lead times & payments

Lead times will vary depending on the project.

If we have the items in stock, we can dispatch them straight away and they should be with you within 2 working days.

If we are out of stock, they will likely be restocked in our next shipment – we ship every three months from Burma, so it will depend where we are in our shipping cycle.

If we are making to order, this may take anything from 16 to 24 weeks.

To order, please email us at [trade@kalinko.com](mailto:trade@kalinko.com) listing the items you are interested in. We will then send you a quote based on the discount you are eligible for and let you know the expected lead time.

Once we have your confirmation or Purchase Order, we will invoice you in full straight away if we have the items in stock, and dispatch them once we have received payment.

If we are backordering for you, or making the items to order, we will ask for a 50% deposit, and invoice you for the remaining 50% when the items are ready to dispatch to you.

We do not have MOQs, but we do have a minimum order value of £1000 for bespoke orders.



"Delighted! It is beautiful and exquisitely made." - Caroline H.







# KALINKO

HANDMADE IN BURMA  
EST. 2016

